

Benefits of Working with a Career Coach

- Determine where to spend your job-search time most efficiently
- Find a new position faster
- Find jobs that pay better
- Find a position that will give you job satisfaction
- Position yourself to advance in your career
- Negotiate a better severance package
- Negotiate a better salary at a new job
- Overcome a difficult working situation

Did You Know?

10% of jobs are obtained via job boards



10% of jobs are obtained via search firms



35% of jobs are obtained via direct contact



45% of jobs are obtained via networking

ABOUT CHIP CONLIN *Professional Career Coach*

“Facing an unexpected job transition was a very difficult time for me...I had to conduct a job search in a completely new environment in a very troubled economy. I was able to succeed because of the work I did with Chip.” — Burt D.



With more than 30 years' experience in Human Resources to complement Chip's coaching practice he specializes in helping clients quickly establish the right strategy to promote their careers ranging from initial assessment to developing a full marketing campaign.

Chip's focus is solving clients' most pressing needs. In creating and executing a strong career strategy he has helped clients from a variety of backgrounds and professions advance their careers to new levels.

As seen and heard on:

- The New York Times
- The Wall Street Journal
- MSG's Metro-Learning Channel

Affiliations

- SHRM (Society for Human Resource Management)
- GetFive

Contact Chip for a free 15-minute consultation:



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Land the Next GREAT JOB!



"It can be more heroic to be willing to act in the absence of certainty than to refuse to act without absolute certainty."

— Gregg Levoy
from his book *Callings*



Chip has helped clients overcome some of the most challenging problems faced by those thrust into a career transition through a corporate downsizing, performance issue, or simply a desire to switch careers. He has helped clients:

- **Negotiate better severance packages when faced with the loss of their job**
- **Negotiate the best possible compensation package when landing their new job**
- **Identify a new career to pursue and portray skills as a benefit to potential employers**
- **Develop a strategy to land a job more quickly**

“If I wanted a career coach for myself or for a dear family member or friend, I could think of no one better than Chip Conlin....He is diplomatic while being insightful; caring while truthful; observant and smart....” — Kate W.

TRANSITIONING

Are you:

- **The victim of downsizing?**
- **Returning to the workforce after a break?**
- **At a career crossroads?**

Whether you're currently unemployed, or employed, we will put together a plan of action that works best for you. Depending on your situation we may start with an assessment of your skills, experiences, interests to determine how to best position yourself for a new job. Or it may be a more urgent matter of how to prepare for an interview that came up suddenly.

CHANGING CAREERS

Are you:

- **Looking to move from corporate to non-profit?**
- **At a company that has been purchased?**
- **In a career that is becoming obsolete?**

After a full career in a particular industry, the desire to transition into another type of organization and job becomes not only appealing, but in many cases a necessity, given changes in the job market. Many professionals have had successful careers in a particular industry, only to lose their jobs as their industry retrenches, moves to a new location, or goes out of business.

SENIOR EXECUTIVES

Are you:

- **Facing a company merger?**
- **At a firm where experience is not valued?**
- **In an industry that is changing rapidly?**

In a world of mergers and acquisitions senior executives face the loss of their jobs and the challenges of finding other positions at a comparable level of responsibility and compensation. After a long career these executives may be seen as “overqualified,” “overpriced,” and lacking the newer technical skills in their respective industries.

No matter your situation, choose a package below based on your needs:

► **BRONZE PACKAGE**
5 Sessions

► **SILVER PACKAGE**
10 Sessions

► **GOLD PACKAGE**
15 Sessions

PACKAGES MAY INCLUDE ANY OF THE FOLLOWING ACTIVITIES

- Initial Skills Assessment
- Resume and LinkedIn Review
- Practice Networking Skills
- Practice Interviewing Skills
- Strategy Session
- Making the Most of Your Network
- Salary Negotiation Skills
- More Time In the Areas Where Help Is Needed Most



All coaching is all about YOU! We will spend our time reinforcing your strengths and bolstering the areas where you need help.